

Partner Case Example

EMC



"In a world of increasing regulation and compliance, where organizations are expected to record every piece of data coming in and going out, the need for an email archiving solution has moved from a 'nice to have' to a 'must have.'"

Product Manager
EMC

THE PROBLEM

EMC develops, delivers and supports information infrastructure and virtual infrastructure hardware, software, and services.

The company's SourceOne Email Management product reduces an organization's primary storage requirements and associated back-up windows by 60 per cent or more, eliminating the need for restrictive mailbox quotas and increasing accessibility for end users.

This solution also reduces e-discovery costs by up to 50 per cent. With end-to-end integrated solutions that enable identification, preservation, collection, processing, and review for litigation, compliance, and internal/regulatory investigations, an organization's risk profile is reduced significantly.

When seeking best in class indexing, filtering and search functionality for its SourceOne email management solution, EMC considered a number of vendors to help it index and archive over 20,000 email boxes from small to large Fortune500 companies.

THE SOLUTION

EMC chose to partner with ISYS for the speed and high performance of its solution; and the collaborative development and global support ISYS could provide.

At the heart of EMC's SourceOne email archiving solution is the ISYS Integration Kit for content extraction and indexing search and retrieval. Working together, EMC and ISYS are able to offer a solution that proactively captures, secures and manages business information – regardless of system or source – enabling an organization to manage information across its lifecycle through one solution.

Organizations, from start-ups to Fortune500 companies, are able to increase compliance, security and productivity by implementing the EMC/ ISYS solution. They are also able to benefit from lower storage and operational costs; and a reduction in costs associated with legal discovery, investigation and audit.

Using its integrated ISYS solution, EMC now counts some of the largest financial institutions amongst its customer base, including Goldman Sachs and American Express. And can comfortably handle the indexing and archiving of tens of thousands of email boxes for an organization every night.

ABOUT EMC

EMC is a global leader in enabling businesses and service providers to transform their operations and deliver Information Technology as a service. Working with organisations worldwide, across all industries and in the public and private sectors, EMC provides technology, products and services to consumers in more than 100 countries. Learn more: www.emc.com



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