

Partner Case Example

HP



"By partnering with ISYS, the HP TRIM solution provides our clients with a holistic solution, ensuring that business information is managed efficiently and effectively, irrespective of system or source."

Product Manager
HP

THE PROBLEM

HP TRIM software is a scalable enterprise document and records management solution that simplifies the capture, management, security, and access to information in a business context – enabling organizations to more easily comply with regulations and corporate policies; and to help secure information from inappropriate access and misuse.

But in the world of Big Data, the ability to securely store and organize increasing volumes of information is only one part of the business value equation. Government departments (who are typically major TRIM customers) need to store huge amounts of data that is being added to each day; and often spanning decades.

However, TRIM on its own is like having a filing cabinet with thousands of separate drawers. You still need to be able to index and search all that information quickly and efficiently. That means having a built-in search solution.

After trying a range of other vendor solutions, HP looked to ISYS to provide the critical missing link to its TRIM product.

THE SOLUTION

ISYS Integration Kit gave HP the critical software piece that enables it to fully realize the potential of its TRIM solution.

With ISYS, TRIM now has a lightning-fast indexing and search component that can easily handle the growing volumes of information that organizations need to manage. It means an organization can capture, secure and manages all of its information – regardless of system or source – boosting productivity, lowering storage and operational costs, and reducing the costs associated with legal discovery, investigation and audit.

ISYS Integration Kit enables HP to fully optimize and leverage the potential of its TRIM product; and in doing so, has helped HP to regain business from its competitors, such as IBM, EMC and Lexmark.

ABOUT HP

HP is a technology company that operates in more than 170 countries around the world. They focus on exploring how technology and services can help people and companies address their problems and challenges, and realize their possibilities, aspirations and dreams. HP applies new thinking and ideas to create more simple, valuable and trusted experiences with technology, continuously improving the way customers live and work.



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